Dear Ladies and Gentlemen,

My name is Victoria Vaughn. I am the daughter of So Cal Pilots life members Jeff and Karen Vaughn.

Aviation Capital Group, a subsidiary of my employer Pacific Life Insurance, has an open position for an Assistant Vice President of Aircraft Engineering that might interest you. I have copied the job req below. For more information, please see our website: http://www.pacificlife.com/career\_center/overview.html

If you are interested in this position (or any other at Pacific Life), please send me your email address at victoria.vaughn@pacificlife.com and I will refer you.

Important disclaimer: I do not work in human resources and have no control over hiring for this position or any others at Pacific Life or any of its subsidiaries. I am not a recruiter. I am not promising anyone a job. If you are hired, I may be eligible for a referral bonus. This is not an official communication from Pacific Life or ACG. My opinions and statements are my own and do not necessarily reflect positions held by Pacific Life or ACG.

Sincerely,

Victoria Vaughn victoria.vaughn@pacificlife.com

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Job Title Location(s) Interest Category Full Time / Part Time About Pacific Life	AVP Aircraft Engineering CA-Newport Beach Aviation Full-time WHERE YOUR POTENTIAL MEETS OUR PURPOSE:
	At Pacific Life, you are given the opportunities and challenges to embrace your potential and achieve your personal best, every day. What you find here is something special – it's purposeful work done with a shared set of values that brings us all together.
	ABOUT US:
	Pacific Life offers life insurance, annuities, and mutual funds, along with a variety of investment products and services, all of which provide The Power to Help You Succeed. Headquartered in Newport Beach, CA, Pacific Life is a Fortune 500 company with approximately 2800 employees. We pride ourselves in providing a work environment that is challenging, inclusive, collaborative and results-oriented. We firmly believe each employee plays a part in our continued growth and success.
Job Description	NOTE: The position can be based in Dublin Ireland or Newport Beach, CA or potentially in another Aviation Capital Group (ACG) location.
	The AVP Engineering will organize and lead modification programs for the transition of ACG's fleet of in-service aircraft from an existing lessee to a new lessee or the post-delivery modifications of new aircraft to the initial lessee, within a specified budget and lead time. The role will require direct oversight and continual coordination of the airframe OEMs (Original Equipment Manufacturers: Boeing, Airbus), third party Engineering and Certification firms, BFE suppliers (Buyer Furnished Equipment) and overhaul facilities required to support the modification, as well as close coordination with ACG's Technical team overseeing the maintenance and repair facility incorporating the modification and directing the efforts of

ACG's Procurement department in obtaining the needed materials to support the modification.

The AVP Engineering will be an expert on current and forthcoming airworthiness mandates imposed by the major jurisdictional airworthiness authorities (e.g. FAA, EASA, CAAC) in order to support ACG's Technical and Marketing departments by performing in-depth configuration compliance analysis as it relates to compliance with the various aviation jurisdictional requirements. The position will also provide guidance and estimates to ACG's Technical and Marketing departments configuration changes/modifications being considered by ACG's lessees or in support of transitioning aircraft from one lessee to another.

The AVP Engineering will participate in defining the baseline configuration of ACG's new aircraft orders, including BFE supplier evaluation and selection.

## FACTORS FOR SUCCESS

•Minimum of 10 years of experience in aviation related engineering, specifically focused on aircraft modifications.

•Bachelor's degree in Engineering or Technical Aviation/Aerospace degree in a related field. •Possess a thorough knowledge of aircraft modification requirements, specifically related to certification and jurisdictional requirements.

•Demonstrated ability to lead and coordinate complex aircraft modification projects, including coordination with all applicable stakeholders (the airline, aviation authority, third party suppliers, internal departments).

•Ability to react quickly in a changing environment and coordinate multiple complex projects simultaneously.

•Must have refined communication skills, strong interpersonal skills, and sound judgment

Benefits	Join the Pacific Life team and watch your career grow! We offer a competitive compensation and benefits package that includes: • Competitive salary and bonus program • Medical, dental, and vision as part our commitment in investing in the health and wellbeing of our employees • Two retirement savings plans: 401k savings plan with company match and Company Retirement Contribution (company-paid) • Generous vacation time and holiday pay • And much more!
EEO Statement	Pacific Life Insurance Company is an Equal Opportunity /Affirmative Action Employer, M/F/D/V. If you are a qualified individual with a disability or a disabled veteran, you have the right to request an accommodation if you are unable or limited in your ability to use or access our career center as a result of your disability. To request an accommodation, contact a Human Resources Representative at Pacific Life Insurance Company.